

# NO HASSLES HEALTHCARE

SAVINGS  
SIMPLICITY  
SECURITY

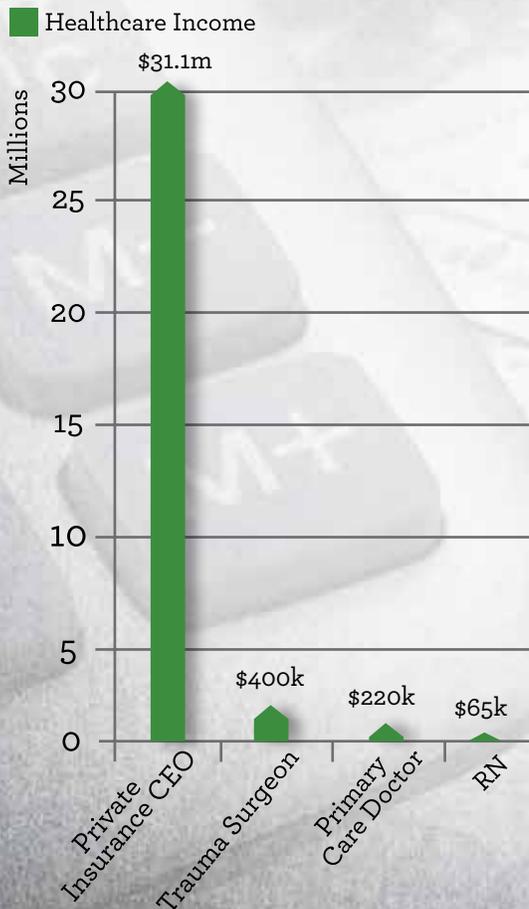
## Did you know?

... the healthcare bill for the US flew past \$3 trillion last year?

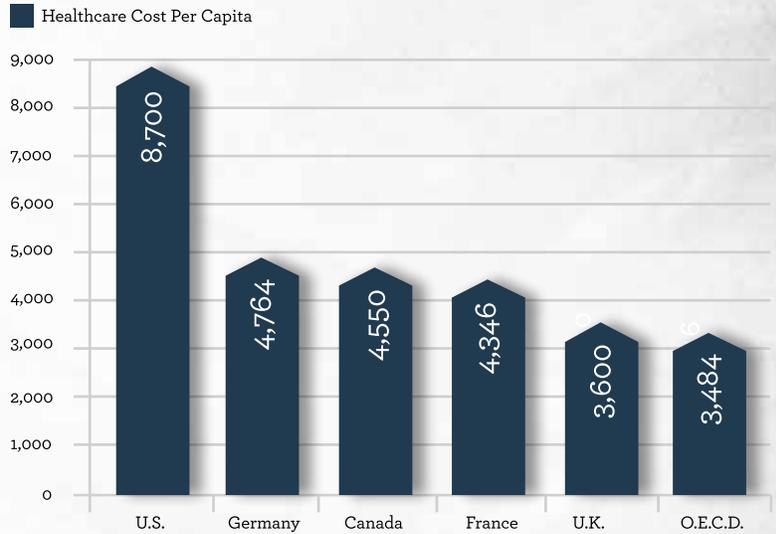
... the pharmaceutical industry took over \$700 billion in profits over the last decade, mostly on the backs of American citizens?

... many insurance company CEO's earn over \$30 million/year?  
(that's over \$82,000/day)

## Healthcare Salaries



## Healthcare Cost Per Capita



## THE RESULTS

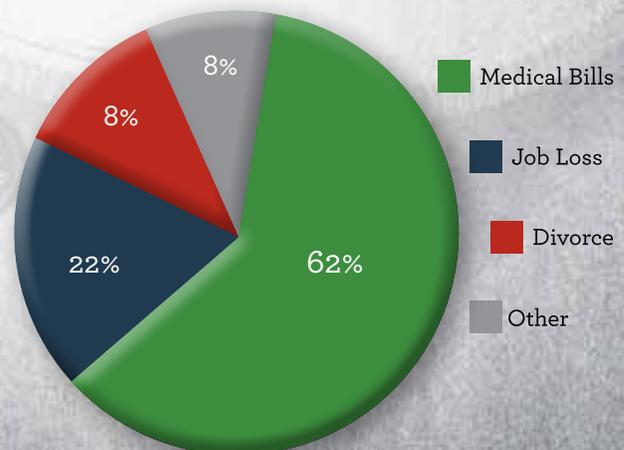
We have the most expensive healthcare in the industrialized world.

600,000 American families  
(affecting 1.4 million people)  
file for medical bankruptcy each year.

Healthcare insurance stocks have increased nearly 350% since the passage of the Affordable Care Act.

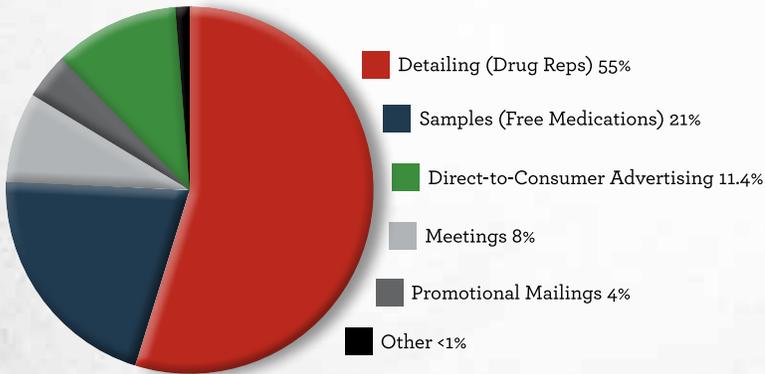
# WE CAN FIX IT!

## U.S. Household Bankruptcies



# Should pharmaceutical companies have profited over \$700,000,000,000 in the last 10 years?

## Pharmaceutical Sales & Marketing

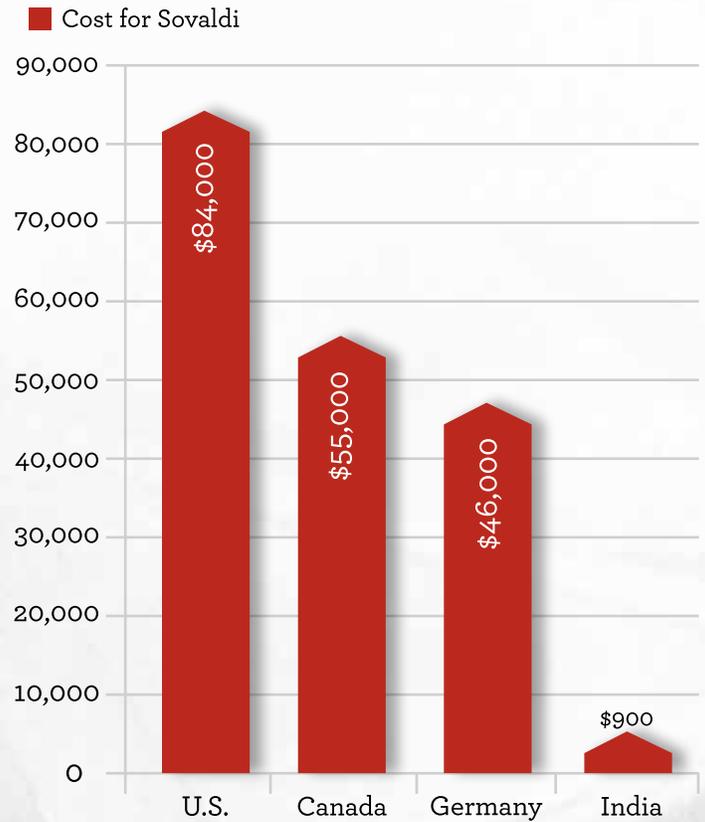


### ★ THE PROBLEM ★

- The pharmaceutical industry is big business and the US is their biggest customer.
- The US pays up to a 100% markup compared to other industrialized countries.
- The pharmaceutical industry will tell you that research and development is the reason, but the fact is that they spend far more on TV advertising and the over 72,000 “drug reps” that sell their products.

The US and New Zealand are the only countries in the World that allow direct to consumer advertising – a massive expense that does little to improve care, but is all about sales and profit.

## Cost for Sovaldi



### ★ THE FIX ★

- Follow the model for the rest of the world – negotiate drug prices and buy in bulk (the way many Americans do at Sam’s Club, Costco, etc...).
- A single-payer that negotiates drug costs will translate into \$150 billion in savings for America.

**A BETTER AMERICA:**

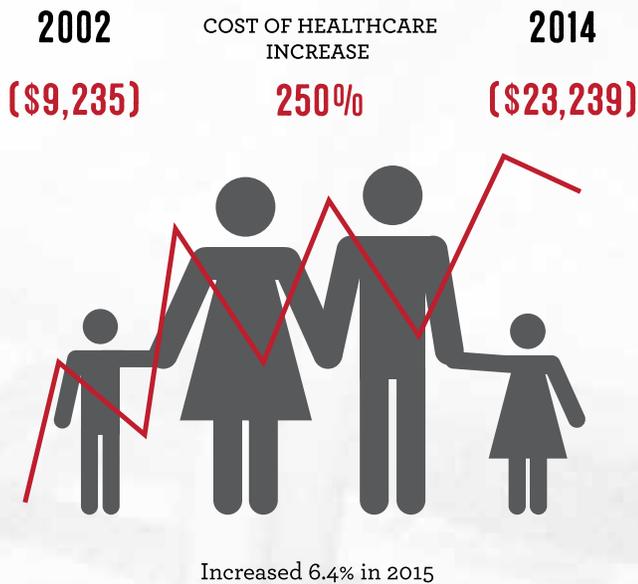
A single-payer that negotiates...

# Should an insurance company CEO earn \$30 million/year (that's over \$82,000/day)?

United Health Group's CEO made \$66 million in 2014 and \$109 million in 2009

## Family Healthcare Average Total Cost...

(Under employee sponsored plan)



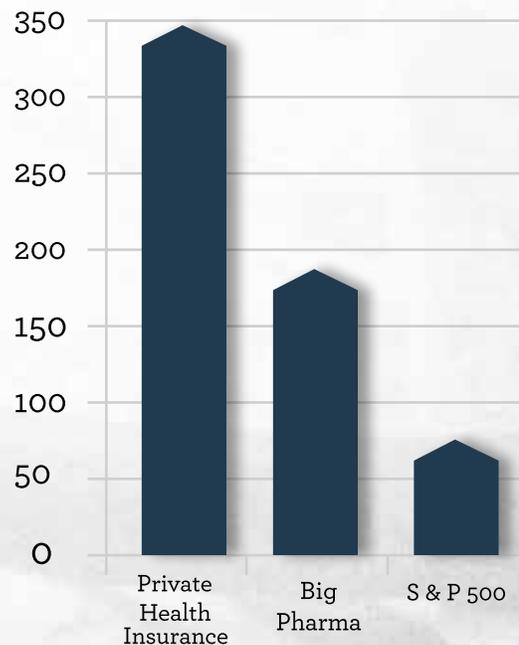
### ★ THE PROBLEM ★

- The current US insurance system is about money and profit – pure and simple. When insurance companies pay your medical bill, they are losing money, and CEO's and shareholders don't like that. Also, US physicians pay an average of \$84,000/yr to administrative staff for wrestling with claims, denials, and paperwork.

Did you know that there is one billing/administrative employee for every hospital bed in the US (that's 1 million employees) – imagine US healthcare with 1 nurse for every hospital bed?

## Stock Price Growth since the passage of the Affordable Care Act

■ Stock Price Growth



### ★ THE FIX ★

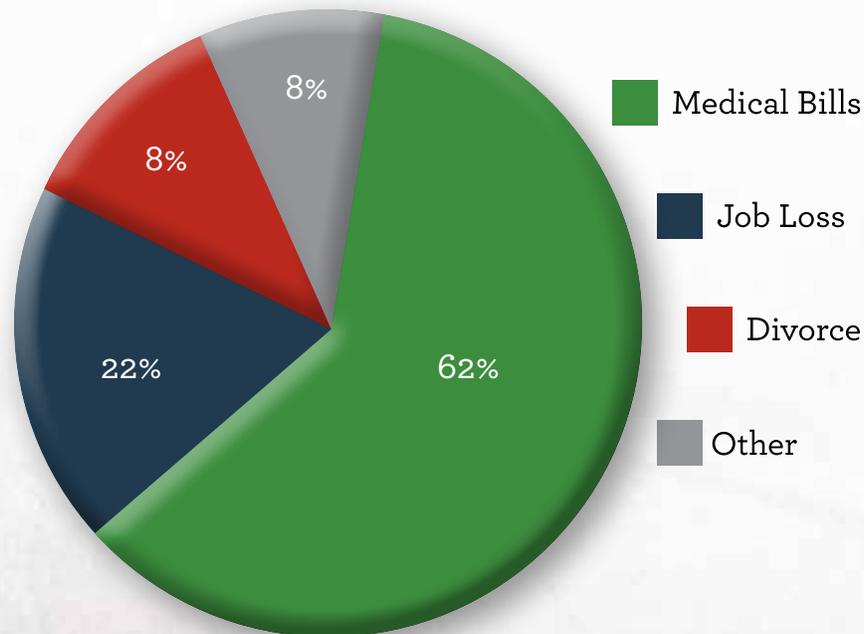
- Our current Medicare system operates with a 3% overhead (compared to private insurance's 30-35%).
- By eliminating profiteering and greed from healthcare, we can once again focus on health, wellness, and caring for America.

## A BETTER AMERICA:

Healthcare can be about quality care and wellness rather than business earnings.

# Should over 60% of all household bankruptcies in the US be due to medical bills?

## U.S. Household Bankruptcies



### ★ THE PROBLEM ★

•Simply put, Americans can't afford the co-pays, deductibles, payroll deductions, and denials that are at the heart of our current healthcare insurance system. Americans routinely skip their prescription medications, avoid going to the doctor, and forgo healthcare because they simply cannot afford it!

Of the 1.4 million Americans that file for medical bankruptcy each year, 75% have health insurance.

### ★ THE FIX ★

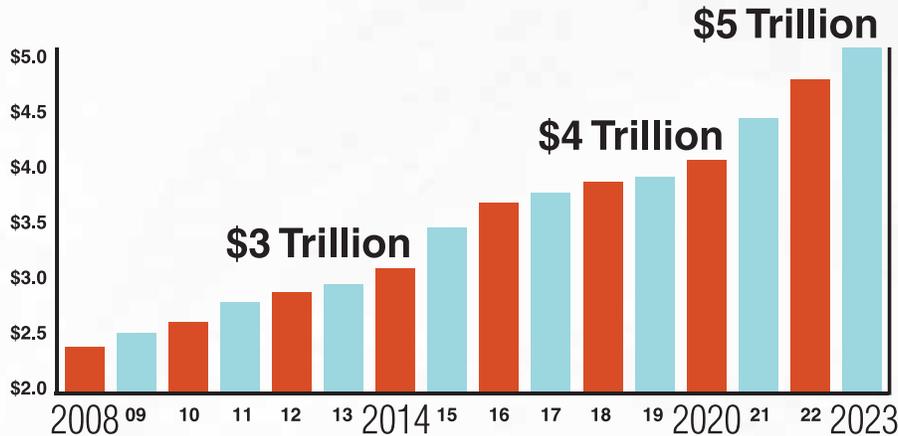
•A single-payer system could operate without co-pays, deductibles, and out of control employer premiums, and essentially eliminate medical bankruptcy.

## A BETTER AMERICA:

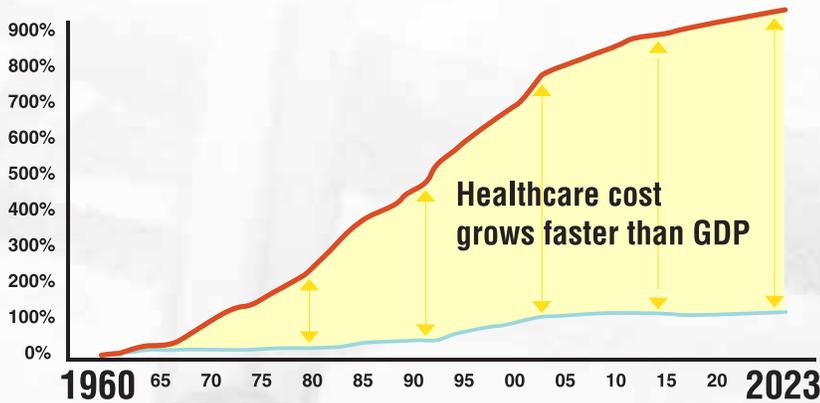
Bankruptcy due to medical bills will be eliminated.

# Should our National Healthcare bill be over *\$3 trillion*?

## HEALTHCARE COST IS RUNNING AWAY FROM US



## NUMBERS THAT KEEP ECONOMISTS AWAKE



## World Health Organization Rankings:

- #1 - France
- #2 - Italy
- #10 - Japan
- #18 - U.K.
- #36 - Costa Rica
- #37 - U.S.A**
- #39 - Cuba
- #41 - New Zealand

## ★ THE PROBLEM ★

- 21% of drug prescriptions are not filled because Americans cannot afford to pay for them.
- The private healthcare insurance industry has not been able to control system cost and serves no clear public purpose.
- Americans can't afford healthcare, and our World Health Organization ranking of 37th among industrial countries is proof.
- We spend too much and get too little in return.

## ★ THE FIX ★

- A single-payer system would immediately cut hundreds of billions in costs, returning that money to American communities, businesses, and families.
- Healthcare insurance will no longer be tied to a job. It will be the right of every American citizen.

# IT IS TIME FOR US TO FIX IT!

# THE FIX

## NEGOTIATE

drug prices with pharmaceutical companies just like most countries in the World, saving over \$150 billion/year.

## IMPLEMENT

a single-payer system that will drastically reduce administrative costs and remove commercial incentives from healthcare, which don't further the cause of health for you and your family.

## ELIMINATE

the complexity of the private insurance system and in the process reduce the US's healthcare costs by over \$500 billion/year.

## ALLOW

physicians, and patients to dictate care, not insurance CEO's and multi-billion dollar pharmaceutical companies.

## 2016 NATIONAL HEALTH EXPENDITURES With Reform

<u>No Reform</u>	<u>Medicare for All: Single-Payer Reform</u>		<u>Savings</u>
HOSPITAL CARE	1087	Reduction in Administrative Expense. 895	192
PROFESSIONAL SERVICES	908	Establishment of a Unified Fee Schedule. 794	114
OTHER SERVICES, INCLUDING HOME, RESIDENTIAL, NURSING CARE	452	397	55
GOVERNMENT & PUBLIC HEALTH	95	95	0
DRUGS & MEDICAL DEVICES	404	Negotiated purchasing. 253	151
PRIVATE HEALTH (FINANCING SIDE)	206	Elimination of private insurance. 0	206
GOVERNMENT ADMINISTRATION	38	46	-8
GOVERNMENT BIO RESEARCH	54	54	0
STRUCTURES & EQUIPMENT	134	134	0.
	<b>\$3.37 TRILLION</b>	<b>\$2.66 TRILLION</b>	<b>\$710 BILLION</b>
<b>ADDITIONAL EXPENSES:</b>			
· UNIVERSAL COVERAGE FOR ALL CITIZENS, AN ADDITIONAL 29 MILLION AMERICANS ARE COVERED.			77
· INCREASED UTILIZATION OF HOSPITALS, PROFESSIONALS AND OTHER SERVICES ABOVE DUE TO ELIMINATION OF OUT OF POCKET EXPENSE.			129
			<b>504</b>
			<b>↑</b>
			<b>NET SAVINGS</b>

Place healthcare back in the hands of  
**DOCTORS AND PATIENTS.**

ONE insurance plan, ONE rate system ...  
**A SIMPLE SOLUTION.**

# Fix It™

*Healthcare at the Tipping Point*

**Where we are  
(today)**

**-to-**

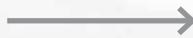
**Where single-payer  
reform takes us.  
(tomorrow)**

High-cost, commercial insurance companies.



Low-cost, publicly funded single-payer.

Administrative costs are 30-35%.



Administrative costs are 3-5%.

30 million uninsured Americans.



All Americans are insured.

Drug companies charge the US more than every other country in the World.



US negotiates lower drug prices, saving Americans billions/year.

Insurance that discourages use of the system because of co-pays and high deductibles.



Insurance that encourages prevention and wellness, so that extensive and expensive care is less and less required.

# Fix It™

*Healthcare at the Tipping Point*

**Fix It** is a documentary that goes deeply into the heart of the current healthcare crisis. Americans remain vulnerable to “economic catastrophe” with a serious illness or injury – the insured and uninsured alike.

Many families are forced to make the horrible choice between needed drugs or treatment and food, while pharmaceutical companies profit billions.

America’s healthcare providers are saddled with a huge administrative burden while trying to focus on patient care.

**Fix It** makes the case for a single-payer system and clearly articulates solutions and strategies across all political divides. From the “Tipping Point” to the “Call to Action”, Fix It provides a solution to America’s runaway healthcare system.

[WWW.FIXITHEALTHCARE.COM](http://WWW.FIXITHEALTHCARE.COM)



**WE CAN “FIX IT” !**